

L.J. MICHAELS INC

'Real Estate & Appraisals'

Since 1987



Our family working for yours!!!

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L.J. Michaels Real Estate uses several different forms of media to market our REO properties. We have a full page ad in the local real estate guide of the local paper called “The Valley Homes”, we also have and service our own website with our properties listed on the world-wide web and have access to buyers who contact us through email 24 hours per day. We also utilize television advertising and have ads on the local television station that covers our service areas (WTHI Channel 10 and Time Warner Cable).

Cy Marlow founded L.J. Michaels Real Estate & Appraisal Services Inc. Over 25 years (WOW!! Over a quarter of a century of dedication) ago, and continues today as its principal broker. Cy Marlow have been #1 Listing / Sold agent for over 14 years. He holds a masters degree from Indiana State University in Clinical Psychology.

L.J. Michaels has a well developed staff of about 20 personnel including full-time Indiana licensed residential appraisers and full-time associate brokers. For lawn care, we use Insured and Licensed contractors for these services, and our maintenance team includes men experienced in all areas of carpentry, electrical and plumbing. We currently market REO properties for twenty-five national banks and asset management companies. We strive to give the best service and the best assistance in the scope of buying and selling Real Estate.

We will maximize your returns and maintain a professional point of contact and accountability. We have a dedicated staff to accommodate your needs in our marketing area. We are very confident that our staff can provide excellent service for you in the way of listing and selling any assets that you have in our general service area.



Team Lead

Cy Marlow

Premier
Agent

All Team Activity



4.7

/5

15 Reviews

Data as of

3/30/2017

134 Sales Last 12mo

About This Team

Real estate agent (30 years experience)

Specialties: Buyer's Agent, Listing Agent, Foreclosure, Property Management

I am the President/ Founder of L.J. Michaels Real Estate & Appraisal Services Inc. I am also a Licensed Appraiser and hold a Masters Degree from Indiana State University in Clinical Psychology. My office has two full-time appraisers and five full-time broker assistants to accommodate your needs, we are here to maximize your returns and maintain a professional point of contact and accountability.

More



Cy Marlow



Premier Agent Team



(14 reviews)

124

Recent Sales (last 12 months) As of 10/20/2015

Real estate agent (23 years experience)

Specialties: Buyer's Agent, Listing Agent, Foreclosure, Property Management

Team reviews



Highly likely to recommend



10/06/2015 - dcriterim

Bought a Single Family home in 2015 in Terre Haute, IN.

Local knowledge:



Process expertise:



Responsiveness:



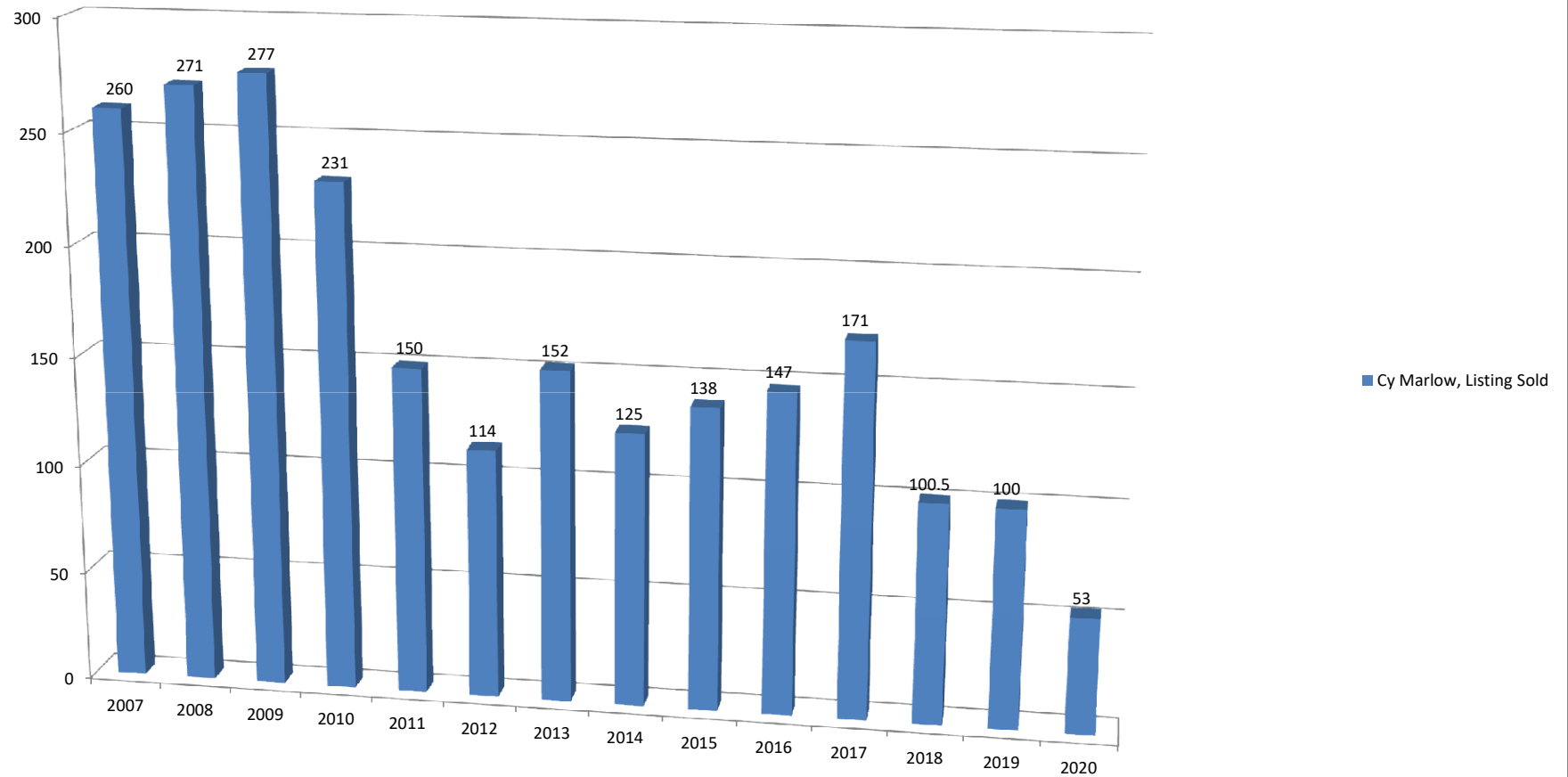
Negotiation skills:



Cy made my move to Terre Haute amazing! He carefully selected homes to visit over a very quick weekend trip, went out of the way to make sure that my parents opinions were taken into account and helped me to make the transition to a new community as smooth as possible. He took care of every piece of the purchase process with a high degree of professionalism. I didn't have to worry about a thing! Thanks Cy

Cy Marlow (Number of Sales)
2007-2020
Through 9/2/2020

Data provided by Paragon MLS

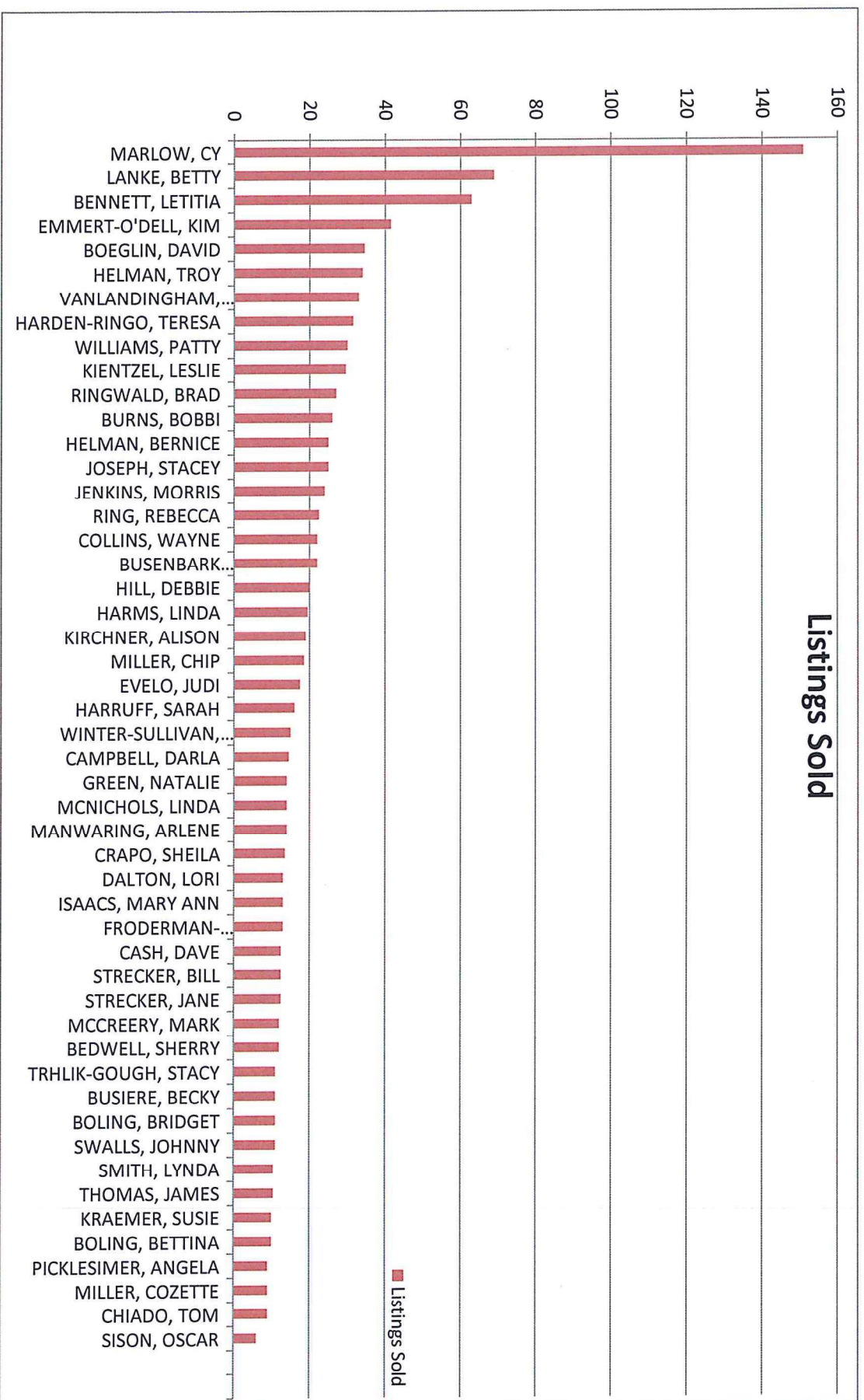




The following shows
how our team
performed, compared
to the other TOP agents
in the area!!!

Sold Listings by Cy Marlow

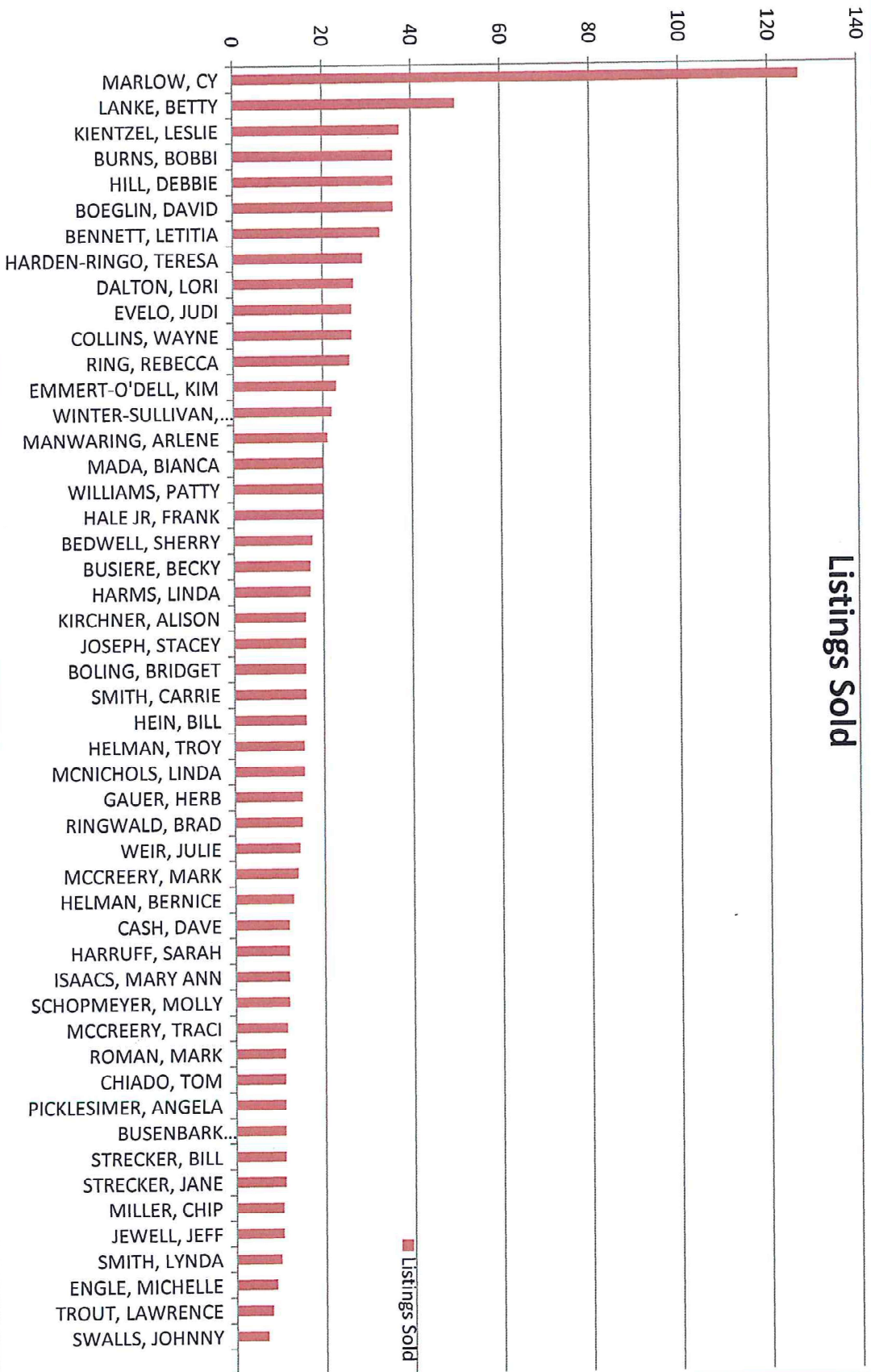
2013



Data provided by Paragon MLS

2014

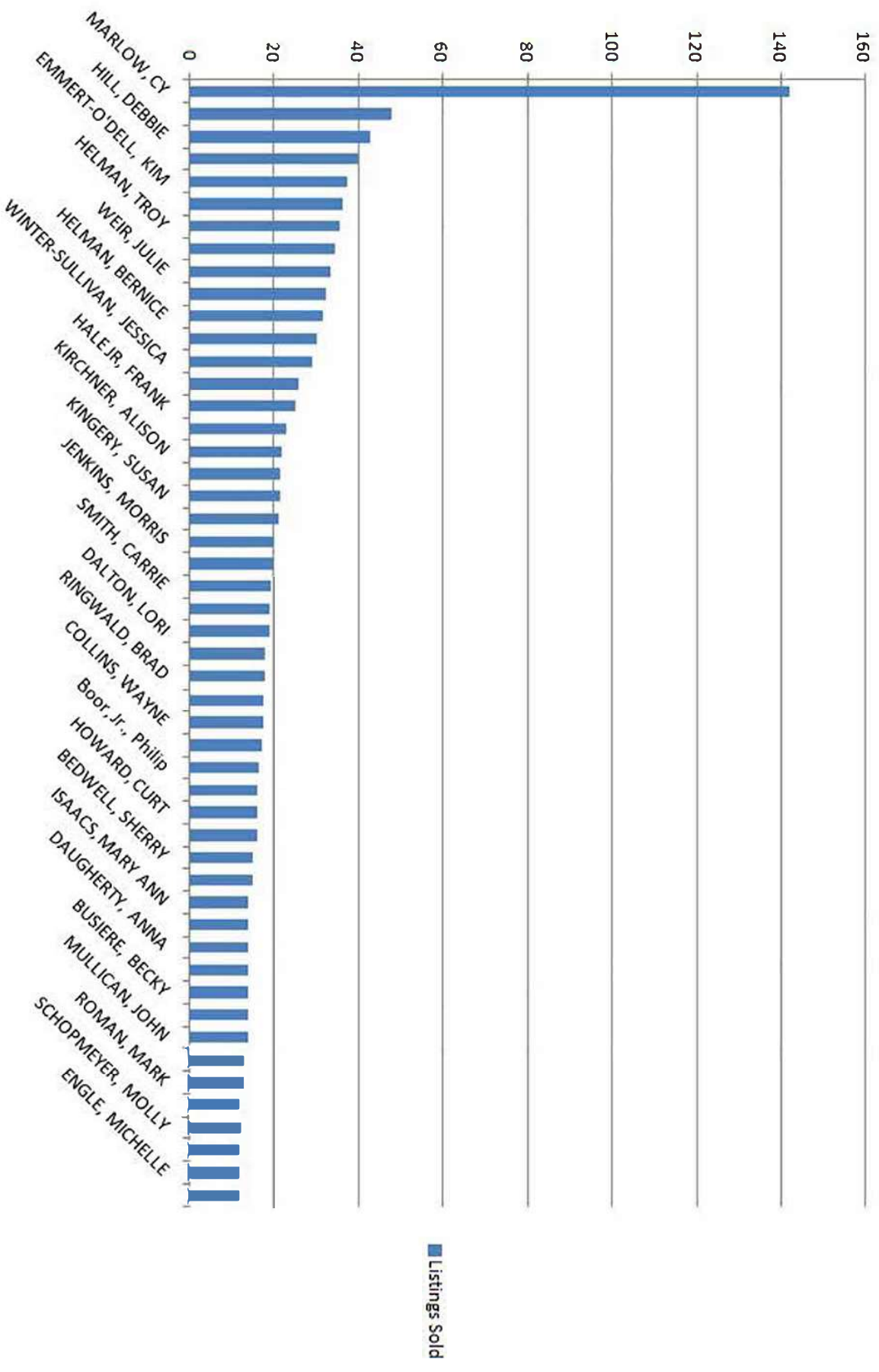
Listings Sold



2015

Listings Sold

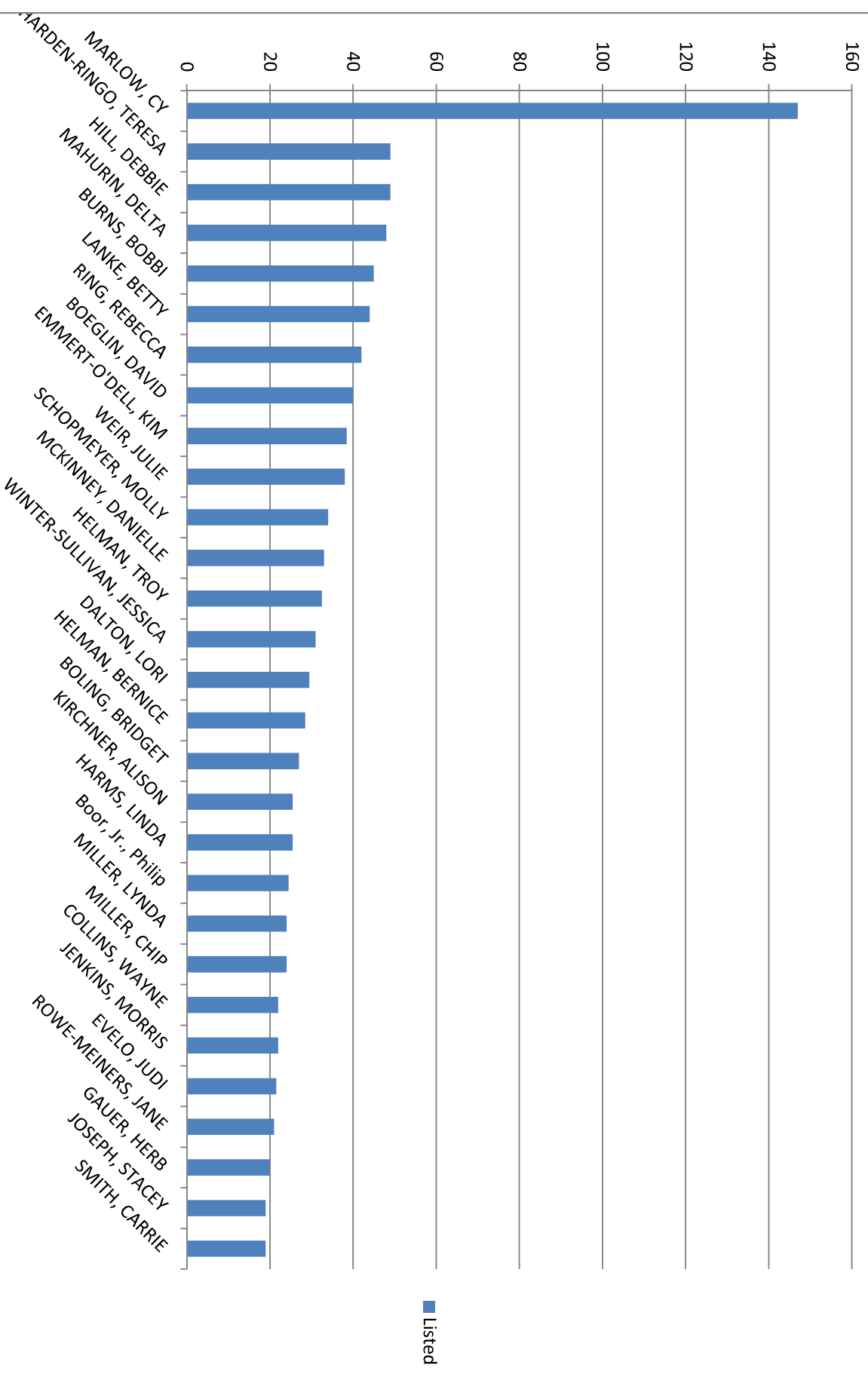
Data provided by Paragon MLS



2016

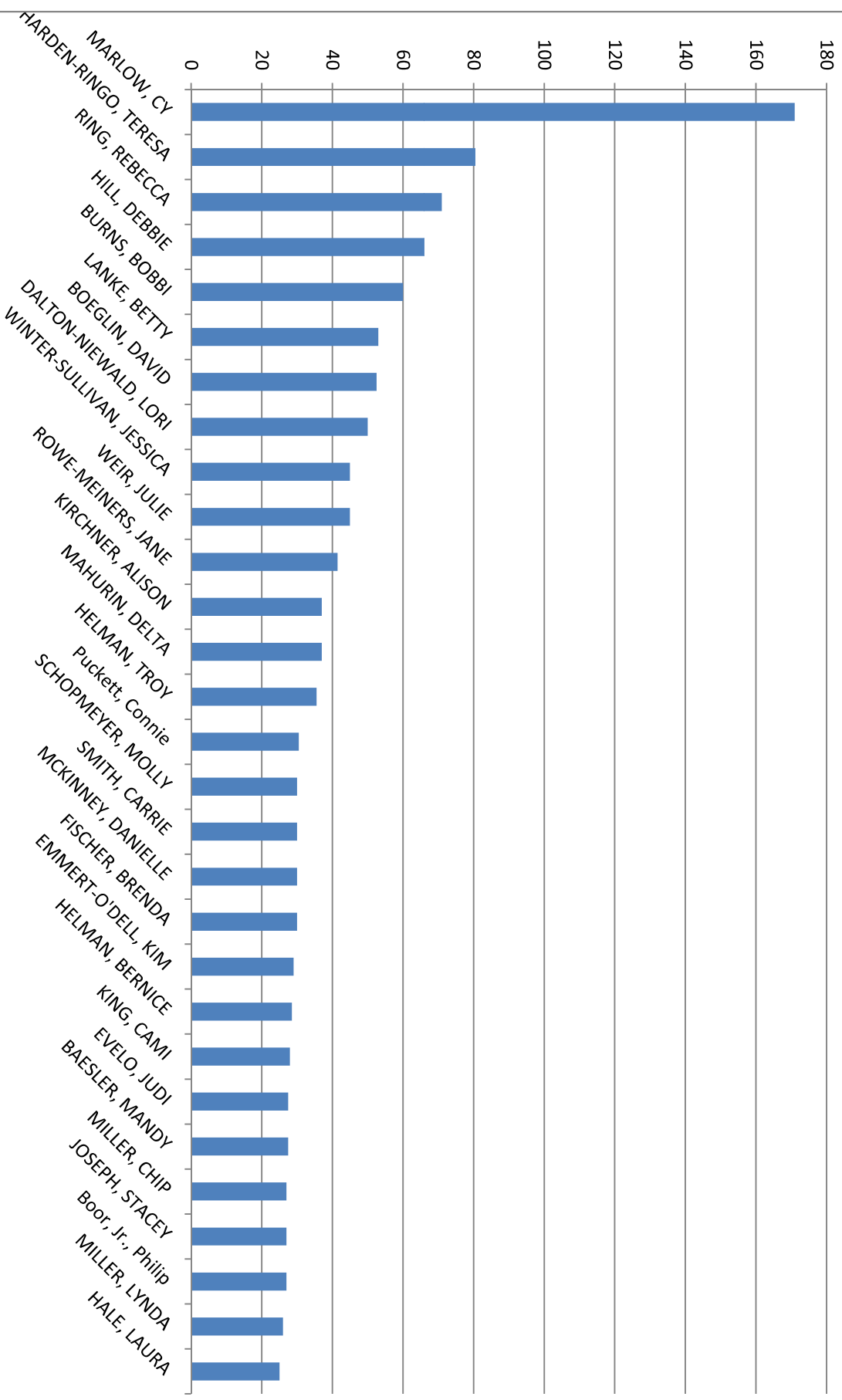
Listings Sold

Data provided by Paragon MLS



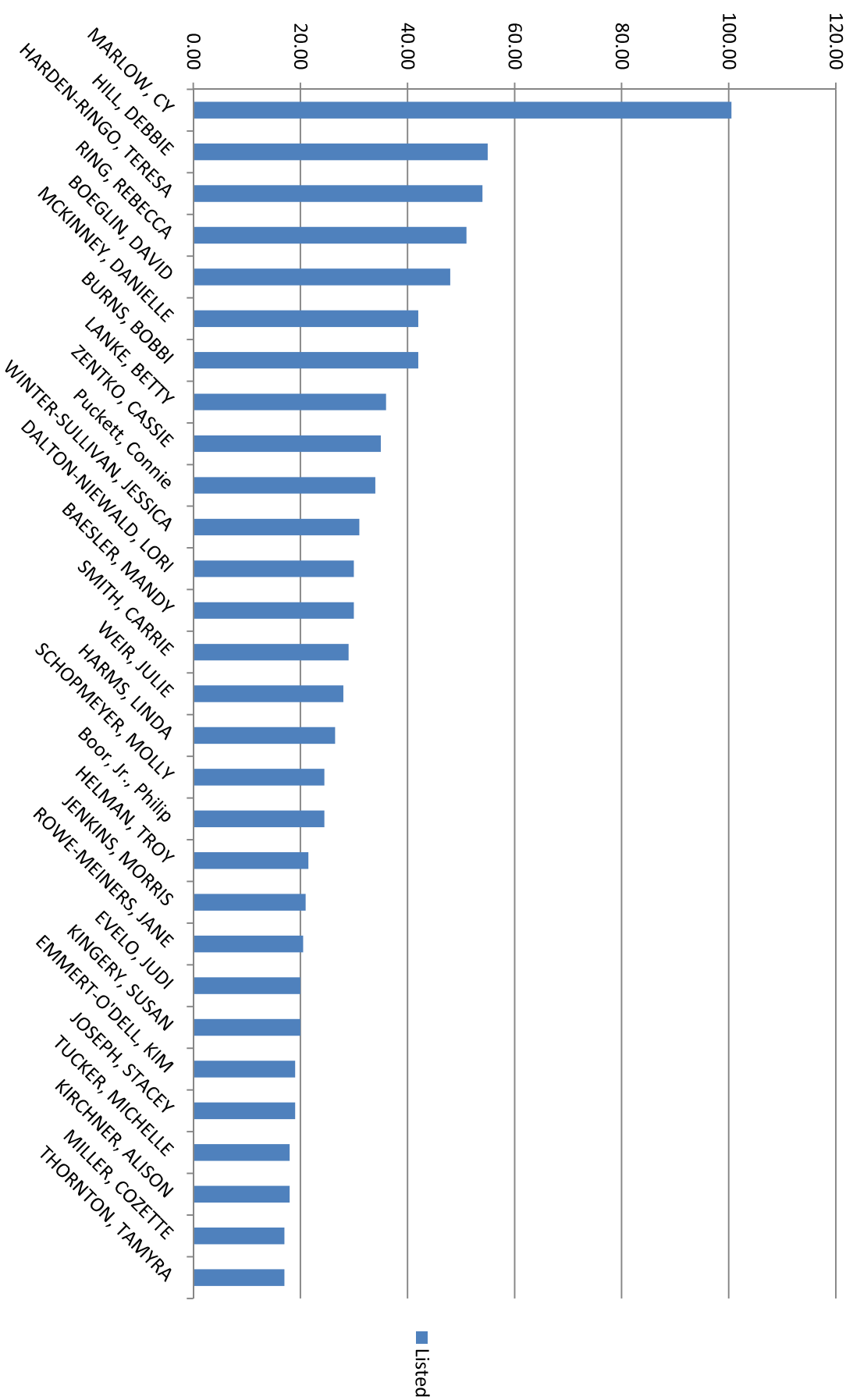
2017 Listings Sold Top Ranked Agents

Data provided by Paragon MLS



2018 Listings Sold

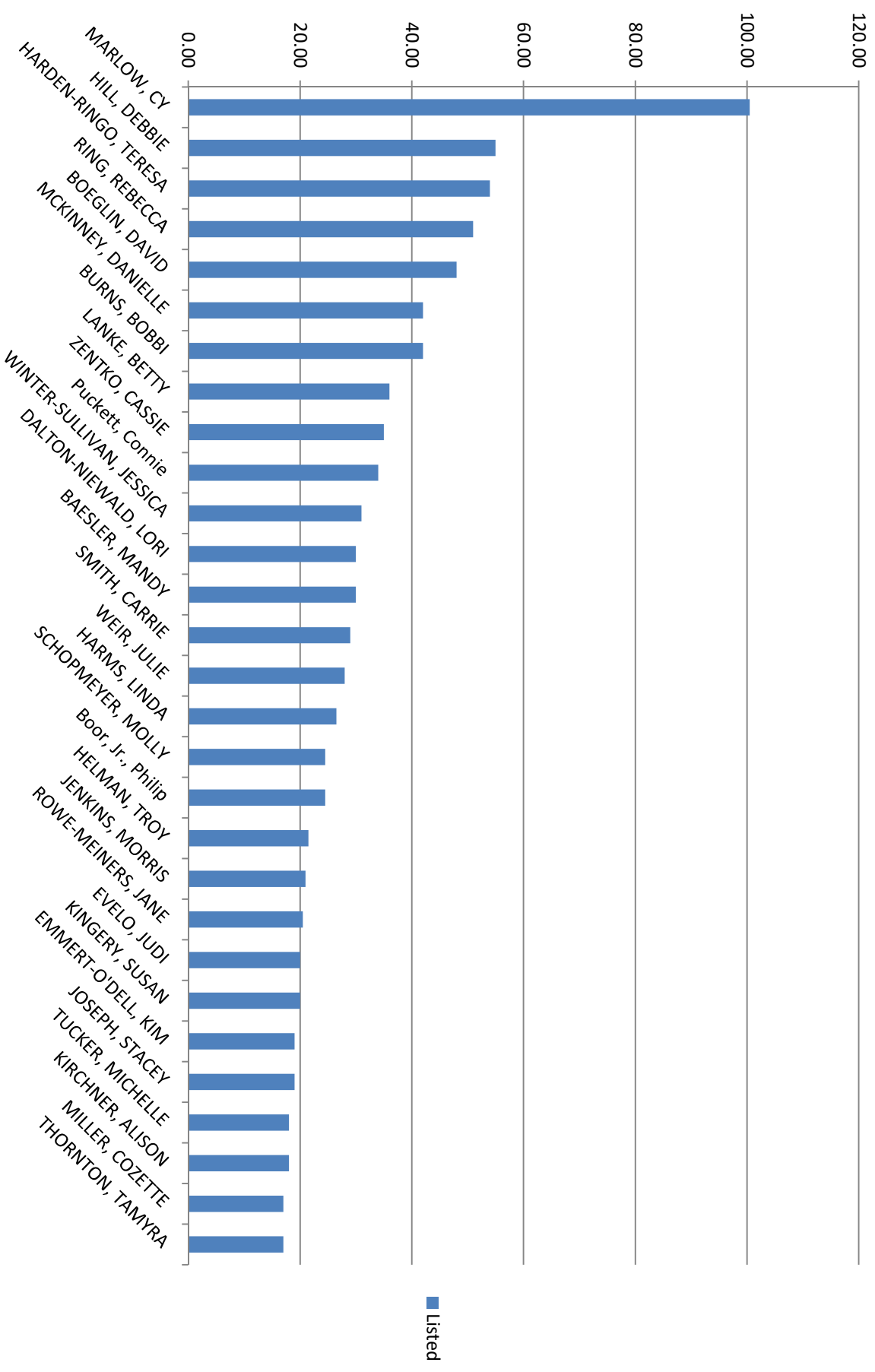
Data provided by Paragon MLS



2019

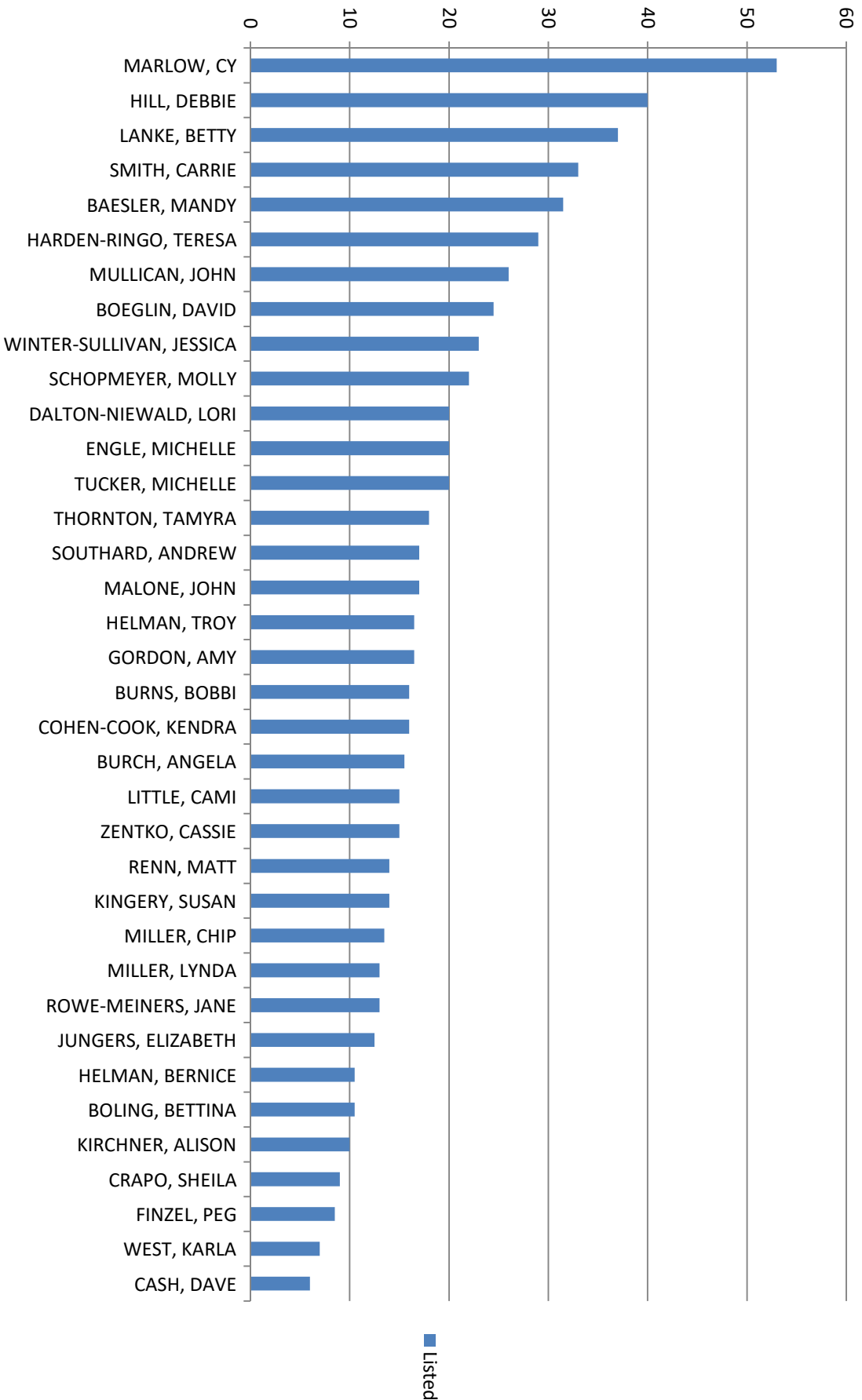
Listings Sold

Data provided by Paragon MLS



2020
Listings Sold
Through 9/3/2020

Data provided by Paragon MLS



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**What are some of our previous
clients saying about us?**

**Below are some of the letters we
have received.**

Mr. Cy Marlow
L.J. Michaels, *Inc.*
Real Estate & Appraisals
1724 Wabash Avenue
Terre Haute, IN 47807

Dear Mr. Marlow:

I wish to take this opportunity to thank you for the excellent help I received from you in the sale of the real estate which I purchased at 3026 South 12th Street, Terre Haute, Indiana.

I found you to be very forthright and answered my many questions (emphasis on many) which I posed to you. You were very prompt in returning my telephone calls as questions came up which I had. I found you to be very professional and informative. I also found that you were punctual when meeting me to show the real estate.

I greatly appreciate your professionalism and will therefore recommend to my friends your agency if they are in the market to purchase or sell real estate.

Very truly yours,

A handwritten signature in cursive script that reads "Nellie L. Milner". The ink is dark and the signature is fluid, with a large loop at the end of the last name.

Nellie L. Milner

To Whom It May Concern,

I am writing this letter to let everyone know what a GREAT realtor Cy Marlow is. He is such a caring and compassionate person. He went well above his duties of what a realtor does.

In March my husband, Troy, and I decided that we were ready to start looking to buy a home. We chose a well known realtor here in the Terre Haute community. We were so excited to begin our home hunting experience. We looked at a few homes but we could not find "the one". We emailed our realtor with other homes that we wanted to look at. After about two weeks with no response from them we decided to find another realtor. That is when we decided on Cy. This was the best decision we ever made.

Troy and I began our search again and it was so much easier this time with Cy. After a couple of weeks we found the house we wanted! We were so excited to get the paperwork started so we could be homeowners. We submitted all the paperwork to the bank and the waiting process began. We waited, waited, and waited. After about three weeks we decided to call it quits. Troy and I were so upset because we knew this was the house for us. Instead of Cy giving up he told us that he will make this happen and we would get the house. He called another lending company and told them the situation. The lender said sorry I cannot help you. Troy and I were devastated, but Cy did not give up there. Cy then talked to another lender and they told us they could definately help us. So once again we submitted all the paperwork and waited. It was taking a while but Cy always remained postive and never quit. He was constantly asking the lender what the status was and where they were on making a decision. Cy always let us knew what was going on and what he was doing. He never did anything without us knowing or asking us first.

Finally, after four months of trying we got the house! We could not have done any of this without Cy. Any other realtor would have given up after the first time, but not Cy. He knew how bad we wanted this house and was determined to make it possible for us. There are no words to explain how grateful we are to have found Cy and that he was our realtor. He treated us like family and was so caring throughout the entitre process.

If anyone is beginning the house hunting adventure and questioning what realtor to choose, you will NOT regret choosing Cy Marlow. He is absolutely the best realtor is the area!

Sincerely,

Troy and Jackie Ramsey

Cy Marlow
L.J. Michaels, Inc.
1724 Wabash Ave.
Terre Haute, IN 47807

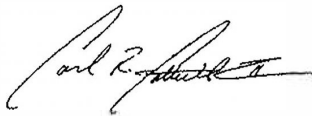
Dear Cy:

I wanted to take a moment to thank you and your staff for recently selling my home in Terre Haute. During a period of time commonly referred to as a "Buyer's Market" and also during a sluggish selling season, you and your team made it happen!

Prior to asking you to sell my home, I had selected another local realtor. I had thought with their well recognized and national name that I had made the right choice. Realizing my contract with this prior realtor was for six months, I basically made payments on my mortgage while my hands were tied and no proactive selling efforts were made.

I'm writing this letter to thank you for showing me results. There are some people that believe local companies lack resources and skills. I believe the exact opposite and you and your company support my opinion. Prompt follow-up on questions, direct advertising and investments are just a few of the many things you used to make it happen. Your actions speak louder than words and I'll be sharing my positive experience with family, friends and co-workers.

Sincerely,

A handwritten signature in black ink, appearing to read "Carl R. Cottrell II", with a stylized flourish at the end.

Carl R. Cottrell II

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**We are looking
forward to working
with you!!**